

For immediate release

November 12, 2007

For more information contact:

Rick Voigt, President

(216) 267-5000

Today's Business Products acquires Elyria dealer

PARMA, Ohio - Today's Business Products, the fastest growing independent office products and furniture dealer in Northeastern Ohio, has acquired the Office Supply Center, of Elyria.

“This is a great opportunity to grow our business in Lorain County,” said Rick Voigt, president of Today’s Business Products. “The Office Supply Center has a solid customer base and because of our volume and purchasing power we’re able to offer those customers better prices on office supplies and furniture while providing additional services, like printing and specialty products.”

Bob Fragazi, owner of the Office Supply Center, has retired after operating the business for 25 years. Today’s Business Products has closed the Elyria warehouse and will service Office Supply Center customers from its 40,000 square foot headquarters in Parma.

The acquisition is the second in the last three years for Today’s Business Products. In 2004, the family-owned retailer purchased the Mayfield Heights-based Office Emporium.

Today’s Business Products directly delivers products to customers in Cuyahoga, Medina, Lorain and Summit counties, and services customers across the U.S. through its national drop-ship program.

Voigt and his father, Don, who had been selling office supplies and furniture since the 1950s, established Today’s Business Products in 1984. Starting in a small warehouse, Today’s Business Products has grown into a company with more than 1,000 clients, 38 employees and \$10 million in annual sales.

The company’s Parma headquarters includes an 8,000-square-foot mid-market office furniture showroom, a 4,000-square-foot used and clearance furniture area and a 1,000-square-foot design center, with two designers on staff to help customers with their furniture selections.

Today's Business Products: 1

The company generates a substantial portion of its business through its Web-based catalog as well as its inside and outside sales staff. Today's Business Products competes with national office products chains by utilizing the leverage of a purchasing cooperative with 500 independent dealers nationwide to offer discount prices.

"By buying from a local business, rather than a national chain, your money stays in the community," Voigt said.

Voigt, a trustee of the Strongsville Chamber of Commerce and a member of the Rotary Club of Strongsville, said he continues to seek additional acquisitions to further expand Today's Business Products.

Today's Business Products is located at the corner of Snow Road and W. 130th Street in Parma, Ohio. Phone: 216-267-5000. Fax 216-267-5555. Visit the company's Web site at www.todaysbusinessproducts.com or email info@todaysbp.com.

###